

A Division of KASA Industries, LTD.

J&K APPOINTED NEW ENGLAND REP FOR MARATHON INTERNATIONAL / BAXI BOILERS

J&K Sales has recently been selected by Marathon International to represent the Baxi Boiler line in New England. Marathon International, located in Missauga Ontario, is the North American Master Distributor responsible for introducing Baxi to the United States market. This is a significant step for our Agency as this marks our official entry into heating equipment. We are proud to represent the finest wall-hung boiler manufacturer in the world.

Baxi produces over 1.2 million boilers a year and over 4,000 boilers a week in their state of the art manufacturing facilities. This makes Baxi the second largest boiler manufacturer in the world. Baxi manufactures multiple sizes of wall hung condensing and non-condensing boilers with efficiencies as high as 98%. With their space saving size you no longer need up to 100 square feet of space, as these units will fit into a 9 square foot area. The units are fully modulating allowing the units to operate at the required BTU's needed and not the typical full throttle as with typical boilers. This benefit will save significant fuel and cut down on your energy costs.



Baxi is also focused on other forms of energy, as it has just introduced solar panel units to our market. These units will allow the end-user to heat their hot water for their house or pool by utilizing the energy from the sun. The panels will be coupled with a specified storage tank sized for the application and can lead to dramatic energy cost savings to your customers. Baxi is also developing Co-generation units that will act as mini power plants that will store and create a surplus of energy.

J&K Sales has been out in the market training contractors on the Baxi boilers and have already trained close to 500 contractors. Our Agency's mission is to continue training the contractor market utilizing our state of the art trailer, which has live-fire boilers and our training room, which we are in the process of setting up with live-fire boilers.

The Baxi product line is sold under an exclusive distribution framework. Please contact J&K for the Master Distributor nearest to you.



J&K TRAINING TRAILER.... BRINGING HEAT TO THE STREET!

J&K Sales proudly announces the latest addition to the sales team. The new custom designed 16' all-aluminum V-Nose trailer fully equipped with the finest boilers in the world. The traveling trailer features the Baxi live-fired gas wall-hung boilers with heat only and combination heat / DHW units utilized to train the contracting community.

The trailer interior was outfitted with high-end Cherry and Birch Veneer to compliment the high-end quality of all Baxi products. Please contact J&K Sales to see a live-fire presentation and don't miss the "Heat" on the street at the upcoming State PHCC shows.



Quick Reference

Article Topic	Page
Marathon Int'l / Baxi Intro	1
J&K Training Trailer	1
Meet Our People	2
CLC - Custom LeatherCraft	2
Plumberex Appointment	3
Oatey Water Hammer	3
Simpson All-Fuel Chimney	4
Legend Insta-Loc Intro	4
Turbo Torch Self Lighting Torches	5
Hercules Hight Temp Red Silicone	5
Holdrite Silencer Shower Head Clamp	5
Dispelling Myths - CPVC	6
Hercules Cryo-Tek Reformulation	6
Nomaco K-Flex AL Clad	7
Mill-Rose Appt Tester	7
Price Increases	8
Current Promotions	8

Meet the New "Sheriff" at J&K

J&K Sales Associates is pleased to introduce to you the newest member of our Technical Sales & Training Team, Shawn Miles. Shawn has been with our Agency since May and brings with him a tremendous amount of knowledge. As our Educational Training Support Specialist, Shawn is focusing his efforts on training contractors and distributors throughout the New England territory on our heating products.



Shawn also holds a license for gas piping and service and repair of gas appliances in the State of Maine.

Additionally, Shawn has a degree in law enforcement, so you better make sure you are obeying the law or you may find yourself behind bars!

Shawn comes from a family-owned plumbing & heating business, located in Portland Maine, where he spent 12 years as a Project Manager. He currently holds a journeymen license for plumbing and a heat & oil license for the State of Maine.



CLC - Custom LeatherCraft Added to Jak Pak Warehouse Program

For over 20 years, CLC Custom LeatherCraft has been designing and manufacturing a line of tool storage solutions for the professional contractor / tradesman. From tool bags to kneepads to gloves and bucket organizers, the CLC line of high-quality, well-designed products have been tried, measured and found worthy.

Every CLC product starts with only the finest raw materials such as:

- *1000 Denier Dupont Cordura®
- *1680D Ballistic Nylon
- *600D Polyester
- *Heavy Duty Suede
- *Top Grain and Oiled Leather
- *Hi-quality Plated Hardware
- *#207 Nylon Thread



As the fields of industry evolve, craftsmans needs evolve. That's why CLC is constantly creating new and improved products. Every CLC product represents a commitment to quality, durability, strength, comfort, craftsmanship, practicality and affordability.

And now, J&K Sales is proud to offer these products as part of our Jak Pak Warehouse program. A large assortment of soft-sided tool bags, gloves, kneepads and bucket organizers are now stocked in our Manchester warehouse and ready to ship. We also have merchandisers available for our counter area's.

Contact your J&K Sales representative or our Customer Service department for more information on this exciting new line!



PLUMBEREX SPECIALTY PRODUCTS APPOINTS J&K SALES ASSOCIATES NEW ENGLAND REP!

Plumberex Specialty Products, Inc. has appointed J&K Sales Associates as their manufacturer's representative for the six New England states. Based in Palm Springs, California, Plumberex Specialty Products, Inc. is a leading manufacturer of undersink lavatory protectors.

The PRO-EXTREME under-lav protector has a one-piece, uniform, patented design that saves more time & labor than the multi-piece installations. Made of smooth, 100% PVC with antimicrobial / antifungal agents, the PRO-EXTREME prevents grime and fungal build-up unlike other products with overlapping hubs, raised lettering & large indentations. PRO-EXTREME complies with the following:

- ☞ ADA Act 4.19.4/ABA 606.5 (rev.)
- ☞ ICC/ANSIA 117.1-1988
- ☞ Uniform Federal Accessibility Standards 4.19.1
- ☞ Uniform Building Code (UBC) Section 511

Trap Gear velcro fastened, ADA Compliant, soft under-lav protectors are #1 for fast and easy installation. Trap Gear's soft smooth body insulates drain and supply lines under lavatories to protect persons confined to wheelchairs from bruising, cutting or burning their legs. Manufactured from 100% soft PVC, with anti-microbial, anti-fungal properties, the molded design ensures a smooth, elegant, custom fit. Super-Grip Velcro makes installations quick and simple and Snap-Lock Fasteners provide added tamper resistance. Trap Gear meets flame spread 0-25 ASTM E-84-01 (self-extinguishing) standards.

Please contact your J&K Salesperson for more information on these products and the many others that Plumberex has to offer.

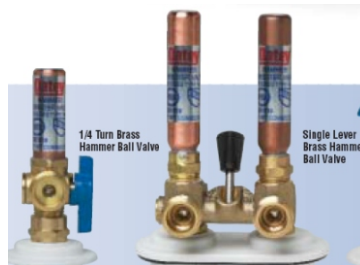
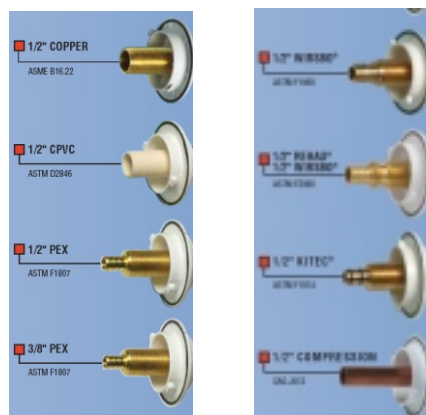


Having Water Hammer Problems?



One of the most common problems in a plumbing system is water hammer noise. Hammering in the system can cause pressure spikes up to five times the normal operating pressure. This is caused by a sudden change in liquid velocity, and could cause catastrophic failure to the system components. Hammer noise is a serious problem and is addressed in many local and national plumbing codes by requiring hammer arresters to be installed wherever there is a fast-acting valve (washing machines, icemakers, dishwashers, etc.).

There are many reasons for hammer noise, but regardless of the reason, Oatey has a Solution!



Oatey offers a full line of washing machine and icemaker outlet boxes with hammer arresters installed. Whether you want a quarter-turn or a single-lever ball valve; whether you are using copper, PEX, Wirsbo, Rehau, or CPVC/CTS, Oatey has the right box configuration for you. Please contact our office or your J&K Salesman for more information.

* Remember- All hammer outlet boxes are not created equal. All Oatey boxes/valves are designed to be serviced or repaired from inside the Box.

SIMPSON**Dura-Vent**

SIMPSON DURATECH ALL-FUEL CHIMNEY

Designed And Tooled To Perfection For The Chimney

The Simpson DuraTech All-Fuel chimney system sets a new standard in quality, design and performance. Engineered with a new Thermal Tech ceramic blanket insulation, encased between dual walls of stainless steel, Simpson DuraTech 2100°F All-fuel chimney pipe offers the optimum in safety and performance. The Thermal Tech ceramic blanket insulation keeps the outer wall of the chimney cool, while ensuring high flue gas temperatures for optimum draft performance. A precision tooled end ring design seals the insulation chamber to prevent water and creosote from soaking into the insulation. Compared to the competitors silica sand filled systems, the DuraTech chimney system is 40% lighter, making it easier to handle and install.

DuraTech's sleek 1" wall design and 2" clearance to combustibles, provides for easy installations, such as installations through 16" on center rafters. No locking bands or mechanical fasteners are required. The DuraTech support boxes feature factory installed twist-lock fittings and their elbows offer new swivel 360° rotation at base.

The DuraTech 2100°F chimney system, offered in 5", 6", 7" and 8" sizes, is designed for use with gravity-vented appliances that are tested and listed for use with a 2100°F HT chimney system. It is constructed of a .016" 430 stainless steel outer wall (or optional .021" galvalume outer wall) and a .020" 430 stainless steel inner wall, which is 25% thicker than competitive chimneys. It can be used with appliances including:

- Wood Stoves
- Fireplaces
- Oil, Gas and Coal fired appliances
- Zero clearance, factory built fireplaces



The DuraTech 1700°F chimney system, offered in 10", 12", 14" and 16" sizes, is designed for appliances that are tested and listed for use with a 1700°F chimney system. It is constructed of a galvalume outer wall and stainless steel inner wall. The 1700° chimney system can be used for:

- New or restoration of existing masonry fireplaces
- Wood, Oil Gas and coal fired appliances

All DuraTech All-Fuel products carry the Simpson Dura-Vent 25 year warranty and are stocked at our Manchester, NH warehouse.

LEGEND VALVE INTRODUCES **INSTA-LOC™ PUSH FIT BALL VALVES**

Legend Valve is proud to introduce Insta-Loc™ Push Fit Ball Valves: The first single piece, full port ball valves that easily connect to copper, CPVC or PEX. The patent-pending Insta-loc system is the only press-fit product that offers a multitude of time and money saving advantages.

More work in less time: According to independent research, Insta-Loc ball valves can be installed in about one-third the time it takes to install a sweat valve. Thus, more jobs get completed at less cost.

Lower labor costs:

Because lesser skilled employees can handle these connections, skilled employees can spend their time on higher value, higher margin jobs.

Reduced maintenance expense:

Versus multi-piece push-in fitting systems, Insta-Loc provides fewer maintenance headaches and repair costs, thanks to its unique combination of one-piece seamless construction, anti-corrosive Dacromet coated handle and O-ring ball valve design.



INSTA-LOC™

Combine all of these features and benefits with Legend's 5 Year / \$5 Guarantee and you've got a no-sweat hit!!

Contact your J&K Salesperson for more information on these exciting new products.



LEADING THE PACK OF EXTREME™ SELF LIGHTING HAND TORCHES

TurboTorch® has a new series of dual fuel, self-lighting EXTREME® Hand Torches that give HVAC/R and plumbing professionals a performance edge with either Propane or MAPP gas.

These new torches feature EXTREME tips that reduce brazing time by up to 40 percent, increasing operator efficiency and dramatically reducing labor costs. EXTREME tips increase efficiency of Propane and Mapp gas fuels thanks to a swirl combustion design that maximizes heat output and concentrates that heat on the target area.

Extreme Hand Torches are durable and efficient. They are designed with a rugged, stainless steel flame tube, built in filters and a patent-pending, insulated ceramic wire holder that withstands high heat. Propane or MAPP gas fuel consumption and costs are minimized because it takes significantly less time to complete the job.



Select from two models depending on the job. The TX-503 series is a “cooler” torch, making it ideal for general plumbing jobs. The TX-504 series is suitable for HVAC and high capacity applications. Both models feature convenient self-lighting triggers and quick disconnect couplings between handle and tips. For maximum versatility, Turbo Torch offers the TX-500 ProPak which includes the TX-504 torch and a T-503 tip. The new EXTREME hand torches come with an industry leading, no hassle three-year over-the-counter warranty.

PROUDLY NOT SOLD IN THE BIG BOX RETAILERS!

HERCULES INTRODUCES HIGH TEMP RED 100% SILICONE CAULK



Hercules Chemical recently introduced the newest addition to their caulk line: High Temp Red 100% Silicone Caulk.

High performance one-step RED 100% silicone sealant for high temperature applications, provides a strong, durable, and flexible seal to wood, glass, metal, porcelain, ceramic, painted surfaces, and many plastics and rubber materials. It's resistant to weathering, vibration, shrinking, peeling, or cracking.



High Temp Red allows for a permanently flexible waterproof seal. Ideal for pipes, ducts/vents, valves, tanks, gaskets, and flues. Performs at temperatures ranging from -80°F to +600°F. Joint movement +/- 25%; superior gunning and tooling; all season ease of application.

THE HOLDRITE® SILENCER™ SHOWER HEAD / TUB SPOUT CLAMP

Hubbard Enterprises has recently introduced the the newest addition to their Silencer™ product line: The Shower Head / Tub Spout Clamp.

As the leader in Converting Makeshift Methods into Engineered Solutions, Holdrite's newest product saves time and money by offering a multitude of features and benefits.

Some of these benefits include:

- ◆ Significantly reducing noise at shower head / tub spout
- ◆ Mounts directly to HOLDRITE Stout Bracket®
- ◆ Accepts a drop eared 90-degree ell or similar fitting
- ◆ Includes a 16-gauge screw plate for added strength

Case studies and third party laboratory tests show that HOLDRITE® Silencer™ System will help to ensure a quiet and professional installation in a cost effective manner.

Contact your J&K Salesperson for more information today!



DISPELLING MYTHS & MISCONCEPTIONS

WHAT CONTRACTORS SHOULD KNOW ABOUT BRAND SELECTION OF CPVC WATER DISTRIBUTION PLUMBING PRODUCTS.....

CPVC is well known for its benefits such as corrosion resistance, ease of installation, sound dampening, and many others. However, certain competitive marketing strategies have been unethical, misleading and even conveyed downright false information. As a result, a variety of misconceptions and confusion exists on the suitable use of different brands of Copper Tube Size (CTS) CPVC plumbing products. This has left many Contractors with important concerns that deserve to be answered....

"I've been told that warranties could be void if I use certain CPVC products with other brands. Is this true?"

NO, this is absolutely **FALSE!** Manufacturer's are required to uphold their warranties, including when only installed in a portion of the system.

"Can I intermix different brands of CPVC pipe and fittings on a job?"

YES! CPVC materials for any specific system type are fully compatible. For example, testing by UL® and FM Global for CPVC Fire Sprinkler Systems has demonstrated full compatibility of pipe, fittings and solvent cements among different brands. Likewise, CPVC products meeting ASTM D2846, Specification for CPVC Plastic Hot & Cold Water Distribution Systems, are fully compatible with each other and can be used as provided by local codes.

"A material supplier's rep told me I'd have leaks if I used any other brand of CPVC/solvent cement!"

FALSE! Any solvent cement meeting the requirements of ASTM F493, Specification for CPVC Solvent Cement - AND - ASTM D2846, Specification for CPVC Plastic Hot & Cold Water Distribution Systems can be reliably used.

"Does selecting products made from one brand of CPVC raw material assure that I'm getting the best pipe and fittings?"

NO! Raw material suppliers are not product manufacturers. While quality material conforming to applicable standards are essential, it is the processing manufacturer's capability that determines final product quality and performance.



Reliable Facts,
Reliable Products!
Since 1969



HIGH TECH CRYOTEK 100 ANTI-FREEZE THE BEST PROTECTOR JUST GOT BETTER!!



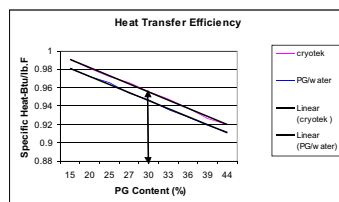
Hercules, a 100-year old cutting edge manufacturer of plumbing products, is once again, leading the industry in innovation by introducing the new High Tech Cryo-tek 100 Anti-Freeze.

Why Hercules Improved Cryo-Tek 100:

As a part of Hercules on-going Product Improvement Program, the Cryotek 100 formula was improved in order to respond to energy concerns based on heating costs, improve corrosion performance to meet demands of new boiler / heating systems and to reduce reliance on Propylene Glycol (PG) due to long term availability issues.

What changes were made:

The new High Tech Anti-Freeze contains the patented Cryo-tek Triple Protection Corrosion Inhibitor. This Triple Protection Inhibitor allows the use of less propylene glycol in the formula while maintaining the highest freeze protection possible. In addition to freeze protection, you will also get Extra Heat Transfer Efficiency, which increases the efficiency of the entire system, cutting down fuel costs!



How it Works:

The Triple Protection Corrosion Inhibitor contains a patented blend of an Acid Neutralizer, Scale Inhibitor and Chelate Agent. The Acid Neutralizer resists corrosion & pitting by forming a protective film. The Scale inhibitor resists scaling and corrosion by keeping metal surfaces clean and the Chelate Agent keeps hard water minerals in solution. The three agents combined not only provide corrosion, scale and sediment protection, but also provide additional freeze protection beyond that of PG alone.

Why It's Better:

By adding the new patented Triple Protection Corrosion Inhibitor to the formula, Hercules has been able to use less PG in their formula. PG slows down the transfer of heat in a system, therefore by lowering the amount of PG in a system you increase the heat transfer efficiency within that system. In this day of higher energy and fuel costs, this is an amazing benefit! In addition, Hercules has reduced its reliance on PG, the availability of which has decreased over the last couple of years and will continue to remain in short demand.





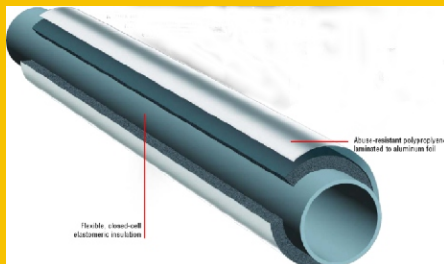
K-FLEX™ AL CLAD INSULATION DESIGNED FOR THE PROFESSIONAL CONTRACTOR

K-Flex™ AL Clad is an Elastomeric Insulation Clad with Aluminum Foil / Laminated to Polypropylene Sheet. Available in both tubular and sheet form, AL Clad is a composite product comprised of flexible closed cell elastomeric insulation adhered to an outer covering comprised of an abuse resistant, easy to clean, aesthetic polypropylene sheet. This is laminated to an aluminum foil, which provides salt resistance, UV protection and impact resistance. It is an ideal choice for food processing plants, pharmaceutical, film processing, electronics and other clean room applications.

The primary function of the cladding is abuse resistance, clean ability and protection from UV rays. The smooth shiny surface is tough, impact resistant and dust free, resistant to acids, alkali, salts, oil, fats, aliphatic hydrocarbons and is highly impermeable to gases and moisture. The flexible cladding provides resistance to traffic (does not dent like traditional metal jackets) as well as excellent appearance and easy maintenance. The K-Flex™ AL Clad System allows for quick and easy replacement should this be required.

Standard K-Flex™ AL CLAD can be used within a wide range of temperatures from -297°F to +220°F, K-Flex™ ECO should be requested as the foam core on stainless steel applications above 100°F. The temperature range is for K-Flex™ ECO is from -297°F to +300°F.

K-Flex™ AL CLAD is a fiber free, non-porous insulation product. K-Flex™ Al Clad is CFC and HCFC free, with an Ozone Depletion Potential of Zero. These characteristics make it easy to comply with Health, Safety and Environmental requirements.



This product is now stocked in our Manchester, NH warehouse. Contact your salesperson today for more information.

MILL-ROSE ALL-PURPOSE PRESSURE TESTER FINALLY THE SOLUTION TO EVERY TYPE OF TESTING!

The Mill-Rose patented APPT Tester™ features multiple internal threads that allow contractors to attach it to any threaded pipe size from 3/8" up to 2", depending on the model. You can now test pressurized systems without creating makeshift manifolds to downsize pipe threads.



Ideal for testing gas and oxygen lines, potable water lines, DWV and HVAC lines, utility lines, hydraulic lines, sprinkler systems and high pressure steam. Gauges and components included in kits are contractor-grade quality for accuracy and lasting dependability.

The APPT Tester is available in four different kit configurations specially designed for specific applications; the Contractor Kit, Commercial Kit, Residential Kit and the new Junior Kit which was designed specifically for the New England market and handles 3/8" through 1" NPT with a 5lb. Gauge!

Inside Threads Accept NPT
Male Fittings from 3/8" up to 2"

Price Update

<u>Manufacturer</u>	<u>Effective Date</u>	<u>Supercedes</u>	<u>Manufacturer</u>	<u>Effective Date</u>	<u>Supercedes</u>
Fiberglass	2/1/07	6/1/06	Oatey	11/1/07	8/1/06
Hydromatic Pump	1/1/07	9/2/06	Simpson Dura-Vent	1/1/07	8/7/06
Legend Valve Bronze Fittings & Nipples	10/16/06	6/30/06	Spears DWV Cement.	12/4/06 1/1/07	1/3/06 1/3/05
Mill-Rose	2/1/07	6/1/05	Nomaco	3/1/07	1/1/06
NDS	1/1/07	4/1/06			

Current Promotions

<u>Promotion Name</u>	<u>Effective Dates</u>
CLC "Initial Order Promo"	Ongoing
Mill-Rose Power Deuce Promo	12/1/06 - 1/31/07
NDS - Spring Special	12/1/06 - 2/15/07
Oatey - Heating Promo	Through 1/31/07
Oatey - All Weather Promo	12/1/06 - 2/28/07

101A East Industrial Park Drive
 Manchester, NH 03109
 Phone: (603) 626-1909
 Fax: (603) 625-2842
 www.jandksales.com

